

## Go Digit General Insurance Limited

Form NL 40 : Business acquisition through different channels

For the quarter and period ended 31 December 2019

₹ in lakhs



BACKED BY FAIRFAX

Sl. No.	Distribution Channel	Current quarter		Same quarter previous year		Up to the period		Up to the period previous year	
		Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies
1	Individual agents	18,431	4,77,443	6,215	1,12,307	43,959	12,44,466	14,503	2,18,404
2	Corporate Agents - Banks	20	-	-	-	99	-	-	-
3	Corporate Agents - Others	2,003	7,964	2,491	52,152	6,113	25,502	4,202	77,574
4	Brokers	16,239	2,29,667	5,193	49,728	35,688	5,23,573	11,600	1,05,377
5	Micro agents	-	-	-	-	-	-	-	-
6	Direct business	20,127	6,59,790	11,676	4,16,514	55,968	19,34,510	22,629	9,27,669
7	Others	1,473	91,266	-	-	4,592	2,71,013	-	-
	<b>Total (A)</b>	<b>58,292</b>	<b>14,66,130</b>	<b>25,575</b>	<b>6,30,701</b>	<b>1,46,419</b>	<b>39,99,064</b>	<b>52,934</b>	<b>13,29,024</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A + B)</b>	<b>58,292</b>	<b>14,66,130</b>	<b>25,575</b>	<b>6,30,701</b>	<b>1,46,419</b>	<b>39,99,064</b>	<b>52,934</b>	<b>13,29,024</b>